

Message Text

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PAGE 01 STATE 042806

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ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-07 /015 R

DRAFTED BY COM/BIC/OED/MEPD/LENGLESON/LW

APPROVED BY EB/CSB/OCA/CD:EMFEATHERSTONE

COM/BIC/OED/MEPD/JMSANDS

COM/3IC/OIM (INFO COPY)

EA/EP/MHENDERSON

EA/K/PMAYHEW

----- 076432

R 212022Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL

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E.O. 11652: N/A

TAGS: B-NC, KS

SUBJECT: MAJOR PROJECTS: TELECOMMUNICATIONS - IT AND T

--- CAPABILITIES AND DESIRE TO U.S. SOURCE

1. AS RESULT OF COMMERCIAL OFFICE, POKIN'S REQUEST
DURING VISIT, MEPD REVIEWED WITH I.T. AND T.
REPRESENTATIVES THE QUESTION, 'IS I.T. AND T.
ESTABLISHING A NEW EFFORT TO SOURCE TELECOMMUNICATION
PROJECT, FROM U.S. RATHER THAN FURNISH FROM OFF SHORE
FACILITIES?' THE REPLY WAS TO THE EFFECT THAT, "YES WE
FIND THAT WORLD INFLATION HAS MADE IT PRACTICAL TO EXPORT
THIS EQUIPMENT. OUR SOLID STATE SWITCHING FACILITY IN
DES PLAINES, ILLINOIS HAS PLANS TO DOUBLE OR QUADRUPLE
PRODUCTION. OUR EFFORT HAS BEEN SLOWED SOMEWHAT BY WORLD
RECESSION. WE NOW HAVE A TASK FORCE OF OUR TOP
COMMUNICATION EXPERTS IN SAUDI ARABIA TO DEVELOP EXPORTS
FROM OUR U.S. FACILITIES. WE CAN COMPETE FROM U.S.
AGAINST STC AND BTM AND WE PREVIOUSLY BID A SWITCHING JOB
IN IRAN (LOT TO G.T. AND E.). WE EXPECT TO OBTAIN MORE
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PAGE 02 STATE 042806

OVERSEAS JOBS FROM U.S. PLANTS."

2. IT APPEARS TO MEPD THAT I.T. AND T. HAS EITHER TAKEN STEPS TO INCREASE EXPORT ACTIVITIES OR IS TAKING AN APPROACH DESIGNED TO OBTAIN U.S. GOVERNMENT SUPPORT NOT

PREVIOUSLY FOUND WHEN BIDDING OFF SHORE PROJECTS. HOWEVER, WE HAVE NO EXAMPLES OF IT AND T COMING TO US FOR U.S.G. SUPPORT OF TELECOMMUNICATIONS PROJECTS THEY ARE BIDDING OFF SHORE. EAGLEBURGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, EXPORTS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 21 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: BIC/OED/MEPD/LENGLESON/LW
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Executive Order: N/A
Errors: N/A
Film Number: D760066-0773
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Handling Restrictions: n/a
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ISecure: 1
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Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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Status: NATIVE
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TAGS: BENC, KS, ITT
To: SEOUL
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